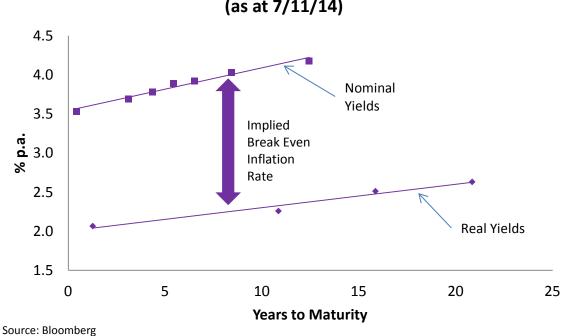


New Zealand Inflation Indexed Bonds

Newly Issued New Zealand 2035 Inflation Indexed Bond

The New Zealand Debt Management office issued NZD \$1.5billion of a new inflation linked bond with a real yield of 2.74% and a maturity of 20th September 2035. This represents a significant extension of the yield curve from the previous long-dated linker, maturing in 2030, and now provides a sovereign real yield curve extending out beyond the 20-year tenor.

The issuance is consistent with the NZDMO's government's objective to lengthen the maturity of its debt profile, and to broaden its investor base and thus reduce the frequency which existing debt must be rolled. This move is steadily transforming the New Zealand government bond market to a structure more similar to that observed in most offshore markets, with a variety of issues available across a broad maturity spectrum. This change is a positive one from a market depth and liquidity perspective.



New Zealand Government Nominal and Real Yields (as at 7/11/14)

Liquidity has improved considerably

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The liquidity of the New Zealand inflation linked bond market has improved considerably since 2012 as new issuance has been undertaken and new investors are starting to get involved, including a growing number of offshore investors. For instance, while \$1.5billion of the new 2035



maturity bond was issued there was demand by investors for more than \$2billion. This overhang of demand helps the bond's liquidity and creates good price tension as soon as the bond is issued.

The introduction of the new 2035 bond will increase the size of the New Zealand physical inflation linked bond market to nearly NZD \$14 billion (market value). This new issue also helps with the NZDMO's target of issuing up to 20% of all debt through inflation linked bonds.

The NZDMO now has 4 inflation indexed bonds on issue comprising 18% of total government bond issuance.

NZGBi Maturity	First Issued	Amount in Market	% Held for Non Residents
15 th Feb 2016	13 th Oct 1995	\$2.2bil	21%
20 th Sep 2025	24 th Oct 2012	\$5.5bil	58%
20 th Sep 2030	9 th Oct 2013	\$4.7bil	45%
20 th Sep 2035 *NEW*	6 th Nov 2014	\$1.5bil	n/a
Source: RBNZ, Bloomberg			

Attractive Pricing

How do we determine whether inflation linked bonds offer value to the investor? Inflation indexed bonds are like nominal bonds but, as their name implies, their returns are linked to *actual* inflation whereas nominal bond yields incorporate the market's assumption about *expected* inflation. The real yield of equivalent maturity real and nominal bonds is therefore the same. This means that the market's current expectation for inflation is important and will affect the relative value of a nominal versus inflation linked bonds. This expectation for inflation is called "breakeven inflation" and is the market's assumption of the level of inflation that has to eventuate that would make an investor indifferent to holding nominal bonds over inflation linked bonds.

The appropriate framework to consider whether to invest in inflation indexed securities is therefore twofold.

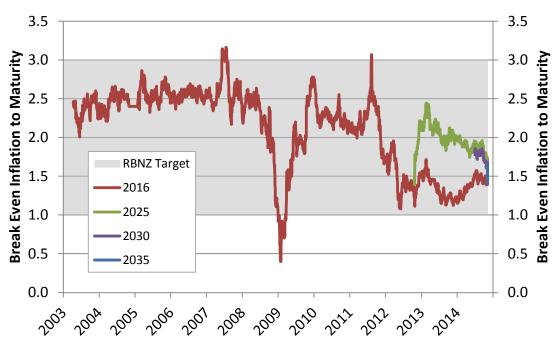
First, decide how much of an allocation the investor wants to real yields at a given level of duration. This will determine how much exposure the investor will have to bonds generally, either nominal or inflation linked, in their portfolio. The real yield now at 2.55% at the long end of the curve is the highest of any developed market for a similar maturity and as such remains attractive for both domestic and offshore investors.

Secondly, to determine how much of that real yield duration is sourced from nominal or inflation indexed bonds, decide how much exposure the investor wants to inflation given the current market implied, break even inflation rate. This answer then has to be overlayed with the investors unique risk tolerance for, and current exposure to, unexpected inflation outcomes. At present inflation in New Zealand and globally is subdued and as such breakeven inflation is quite low, but there is the



belief that based on current economic factors, such as net migration, low unemployment and an eventual global recovery, inflation in New Zealand could rise.

The breakeven inflation on this new bond is 1.64% p.a which means it is possible to lock in inflation at that rate for the next 21 years. In our view this is a fairly attractive level considering the uncertainty in regards to economic fundamentals, the RBNZ's inflation target range of between 1-3% p.a. and the potential path for materially higher inflation. For a New Zealand investor, we think it makes sense to be overweight inflation indexed bonds relative to nominal bonds at this juncture.



New Zealand Break Even Inflation

Source: Ardea Investment Management, Bloomberg

Our Strategy

When new maturities are issued for the first time there is normally a premium given to investors and this bond was no different. As we believe that this creates a good opportunity for investors, along with the attractive real yield and low breakeven inflation level, we participated in buying this new bond for our portfolios. The improving liquidity of the market also creates the possibility to easily switch into other lines in future once the premium on new issuance has been fully realised.

If you would like to understand more about our investment strategy in the New Zealand bond market please contact us.

Ardea Investment Management 7 November 2014



About Ardea Investment Management

Ardea Investment Management is an investment boutique specialising in the management of fixed interest strategies. The business commenced in 2008 with the Principals having an average of fifteen years' experience in investment markets.

Inflation-linked strategies are attracting significant interest in the current economic climate, due to the greater certainty provided by real-return investments. Ardea's distinctive expertise in this asset class means that they are one of the only specialists dedicated to protecting client portfolios against the risk posed by persistent, long term inflation.

Working with their clients, Ardea are able to help achieve portfolio outcomes that protect either real returns or the liability profile from interest rate and inflation risk. Their active portfolio management approach can be tailored to their clients' objectives by switching on or off, or scaling, three broad investment strategies – credit, interest rates and arbitrage.

Within each of these strategies, Ardea also have the ability to further diversify a portfolio by implementing multiple trade ideas, which can be tailored to meet specific investment needs, including liability matching. The team's deep understanding of the inflation linked derivatives market (which currently comprises half of the available investment universe) allows them to implement innovative investment portfolios whilst providing clients with full transparency through the use of detailed risk analysis.